



Laudarra Guitars

Fine multi string guitars and guitar accessories

Jenform

Australia Pty Ltd

trading as:

NAGRAVOX

LAUDARRA GUITARS

COLOURFORM DESIGN

December 6, 2011

MULTI-STRING GUITAR MODEL & PRICE LIST

CASE All our guitars come with a smart hard case. They are suitable for normal everyday circumstances and transport. These are plush velour lined and the Milagro models have an in-built soft "silk" guitar cover. We also offer optional extremely tough flight grade cases from Presto and Hiscox which offer superior protection for your instrument for air travel, on the road and touring.

PRICES & STOCK

The prices shown in this list are guideline in AUS\$ and exclude local freight and GST. We reserve the right to change our prices so please confirm any pricing shown in this list with us. We have structured our pricing to be competitive to USA pricing and are prepared to offer a

PRICE GUARENTEE that matches a same model new instrument you may see advertised anywhere in the world on a "landed cost to your door in AUS\$" basis. We don't mark-up excessively as some establishments do just because we live in Australia!

Please note that for landed cost you would need to consider and take account of freight and insurance (\$150 - 300), exchange rate, credit card forex fees (about 5.5 - 8%), duty at 5%, customs assessment charges of approx \$30 - \$50 and GST on guitar + freight.

Price guarantee on any item less than US\$1000. We cannot offer this guarantee on all our items less than \$1000 BUT will certainly give it a fair go. Unfortunately local retailers in Australia are disadvantaged compared to international retailers due to the GST we have to charge by law. We do however offer local representation, local warranty, local personal committed service, happy smiling faces because we live in the best place in the world and if you visit us a good cup of tea or coffee!

Current in stock available items and their firm price inclusive of local freight and GST are shown on our web store at www.jenform.com.au. Here you can purchase using Paypal or credit card. If you transact direct with us via DD / EFT, cheque or cash, we usually offer a discount of 2.5% on our web store prices.

RETURN GUARENTEE .

We stand by any guitar we carry and sell. All guitars come with a 5-day return policy from date of delivery. If you really don't think the guitar you have chosen comes up to expectations, simply return it for a full refund, less the shipping costs.

EXCHANGE POLICY

We will gladly exchange any guitar toward the purchase of any other instrument of equal or greater value within 10 days from the date of purchase. If you think you have made the wrong choice lets see how we can help with an exchange. The instrument must be returned in original condition and all freight costs are to be born by you.

WARRANTY 1 year against defects in workmanship or materials. Please see last page on this list and/or as published on our web sites.

GENERAL TERMS OF BUSINESS See last page on this list and/or as published on our web sites.



Alessi Tuning Machines



LAUDARRA GUITARS a trading division of Jenform Australia Pty Ltd



ABN 65 916 378 001



ACN 109 080 275

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7 STRING


Please Note that from time to time we may offer special models with included options such as sound port, cutaway, lattice bracing.



SRC7el	SRS7el	Description	Intermediate level multi-functional acoustic electric ideal for latin american, jazz, folk etc	
		Back & Sides:	Laminated Rosewood	
		Top:	Solid. CEDAR - model SRC7el	SPRUCE - model SRS7el
		Fingerboard:	Rosewood	
		Scale Length:	650	
		Neck width at nut:	56mm	
		Other Features	Cutaway. Fischman dual pickup electronics with dualblend control.	
		Price excl gst & freight	AUS \$1.974	

MRC7	MRS7	Description	Advanced level acoustic ideal for classical and other acoustic style genres.
		Back & Sides:	All solid Rosewood
		Top:	Solid. CEDAR - model MRC7 SPRUCE - model MRS7
		Fingerboard:	Ebony
		Scale Length:	650
		Neck width at nut:	56mm
		Price excl gst & freight	AUS \$2,496

8 STRING

Please Note that from time to time we may offer special models with included options such as sound port, cutaway, lattice bracing.

SLS8FSeI	Description		Intermediate level multi-functional acoustic electric ideal for latin american, jazz, folk etc
	Back & Sides:	Laminated Rosewood	
	Top:	Solid spruce	
	Fingerboard:	Rosewood with FAN frets	
	Scale Length:	Progressive fan type 650 on 1, 700 on 8	
	Neck width at nut:	69mm	
	Other Features	Cutaway. Fischman dual pickup electronics with dualblend control. Sound port	
	Price excl gst & freight	AUS \$2,415	

MRC8	MRS8	Description	Advanced level acoustic ideal for classical and other acoustic style genres.
		Back & Sides:	All solid Rosewood
		Top:	Solid. CEDAR - model MRC8 SPRUCE - model MRS8
		Fingerboard:	Ebony
		Scale Length:	650
		Neck width at nut:	69mm
		Price excl gst & freight	AUS \$2,857

Lorenzo Frignani 8	Description	Concert custom made with Alessi machine heads and french polish finish.
	Back & Sides:	Patterned maple
	Top:	Solid Italian Spruce
	Fingerboard:	Ebony
	Scale Length:	650
	Neck width at nut:	65mm
	Price excl gst & freight	AUS \$10,000

10 STRING

Please Note that from time to time we may offer special models with included options such as sound port, cutaway, lattice bracing.

125 CSeI 	Description Budget multi-functional acoustic electric ideal for latin american, jazz, folk etc Back & Sides: Laminated Mahogany Top: Solid cedar Fingerboard: Rosewood Scale Length: 650mm Neck width at nut: 85mm Other Features Cutaway. Fischman dual pickup electronics with dualblend control. Sound port Price excl gst & freight AUS \$1,620
150 	Description Budget acoustic ideal for classical and other acoustic style genres. Back & Sides: Solid Mahogany Top: Solid cedar Fingerboard: Rosewood Scale Length: 650 Neck width at nut: 85mm Price excl gst & freight AUS \$1,813
SLS10 Cel SLC10 Cel 	Description Intermediate level multi-functional acoustic electric ideal for latin american, jazz, folk etc Back & Sides: Laminated Rosewood Top: Solid. CEDAR - model SLC10 Cel SPRUCE - model SLS10 Cel Fingerboard: Rosewood Scale Length: 650 Neck width at nut: 85mm Other Features Cutaway. Fischman dual pickup electronics with dualblend control. Price excl gst & freight AUS \$2,415
SPS10FeI 	Description Intermediate level multi-functional acoustic electric ideal for latin american, jazz, folk etc Back & Sides: Laminated Rosewood Top: Solid spruce Fingerboard: Rosewood with FAN frets Scale Length: Progressive fan type 615 on 1, 650 on 10 Neck width at nut: 85mm Other Features Cutaway. Fischman dual pickup electronics with dualblend control. Sound port Price excl gst & freight AUS \$2,536
SLS10 SLC10 	Description Student level acoustic ideal for classical and other acoustic style genres. Back & Sides: Laminated Rosewood Top: Solid. CEDAR = model SLS10 SPRUCE - model SLC10 Fingerboard: Rosewood Scale Length: 650 Neck width at nut: 85mm Price excl gst & freight AUS \$2,175
MRC10 MRS10 	Description Advanced level acoustic ideal for classical and other acoustic style genres. Back & Sides: All solid Rosewood Top: Solid. CEDAR - model MRC10 SPRUCE - model MRS10 Fingerboard: Ebony Scale Length: 650 Neck width at nut: 85mm Price excl gst & freight AUS \$2,978
MASTER 10 	Description Advanced level acoustic ideal for classical and other acoustic style genres. Back & Sides: All solid Madagascar or Cocobolo Top: Solid. CEDAR - model MRC10 SPRUCE - model MRS10 Fingerboard: Ebony Scale Length: 648 Neck width at nut: 85mm Price excl gst & freight AUS \$6,793
LITCHFIELD10 CONCERT 	Description Australian made to rival Ramirez & Bernabe. Concert classical made by Lance Litchfield. Back & Sides: East Indian Rosewood. Brazilian Mahogany/ Queensland Maple neck & headstock. Top: Western red Cedar with special Litchfield bracing Fingerboard: Ebony. Allesi tuning machines with black mother of pearl knobs & headstock inlay. Scale Length: 650 Neck width at nut: 86mm Price excl gst & freight AUS \$12,000
Lorenzo Frignani 10 	Description Concert custom made with Alessi machine heads and french polish finish. Back & Sides: Patterned maple Top: Solid Italian Spruce Fingerboard: Ebony Scale Length: Fan fret system - variable Neck width at nut: 84mm Price excl gst & freight AUS \$12,000

11 STRING ALTO GUITAR

Please Note that from time to time we may offer special models with included options such as sound port, cutaway, lattice bracing.

The Alt Guitar is an extended range Terz guitar with a similar tuning to the 11 course lute. It is tuned a minor 3rd above the guitar and is like having a capo on the 3rd fret. Most Renaissance & Baroque music from tablature can be directly read. See our web site for details.

ALTO 11C ALTO 11S



Description

Back & Sides:

Top:

Fingerboard:

Scale Length:

Neck width at nut:

Price excl gst & freight

Student model

Laminated Rosewood

Solid. CEDAR - model ALTO 11C

Rosewood

650

mm

AUS \$2,576

SPRUCE - model ALTO 11S

MASTER ALTO



Description

Back & Sides:

Top:

Fingerboard:

Scale Length:

Neck width at nut:

Price excl gst & freight

Concert model

All solid Rosewood

Solid. CEDAR - model MASTER ALTO 11C

Ebony

650

mm

AUS \$3,359

SPRUCE - model MASTER ALTO 11S

Accessory & Care Packages

Please see our on-line web store www.jenform.com.au where some of these and many other items are sold.

<p>Available at these special prices if purchased at the same time as an instrument. (normal price shown thus). Incl freight Excl GST. Some options only will be available in 2012.</p>	\$15 - \$50 (17 - 60)	Set spare strings. Assessed and recommended by Laudarra to sound best on multi-string guitars. These are made up as mixed sets from select Hannabach, Aranjuez, and Savarez. Price range is from 7 - 11 string. Treble options offered.
	\$65 (79)	Peterson strobo tuner. One of the most accurate and easy to use strobe type electronic tuners available.
	\$122 (145)	Peterson BodyBeat sync fully programmable synchronising multifunction metronome. The Iphone of metronomes!
	\$590 (680)	Extra tough professional "flight" grade guitar cases specially made for Laudarra by Hiscox (UK) & Presto (AUS).
	\$210 (320)	Care guitar set-up adjust package. Any new guitar should be checked and set-up 3 - 12 months after being played in. Our care package includes checking the fret levels, string heights with adjustment to suit your personal preferences + set of new strings. Freight back to you included (most Australian places).
	\$450 (550)	The DELUXE Care guitar set-up adjust package. As above with additional intonation analysis and adjustment. Intonation errors minimised by intensive compensation adjustments including new or modifying bridge & nut. Compensation applied to nut & saddle by way of small sculptured extensions as required. Measurements are carried out on each string at both low and high frets using a laboratory grade tuning analyser. Full report detailing prior and post results.

GENERAL BUSINESS POLICIES, TERMS & CONDITIONS

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SHIPPING POLICY

Turnaround

We try to ship orders within 48 hours Monday - Friday 8am - 5pm. If you require your order Express, please let us know and we will endeavour to try and help. Express delivery may incur an additional freight fee.

Carriers.

We use the following carriers to deliver our orders: Australia Post, Couriers Please, E-Go, DHL

Order Tracking

If a tracking # is provided by the shipping carrier, we will update your order with the tracking information.

Shipping Charges

The rate charged for the shipping of your order is based on the weight of your products, and your location. Please confirm with us before checkout.

Back Orders

If an item is not in stock, we will wait until your complete order can be fulfilled and shipped. We will let you know if and what the delay may be. Should you require a part order to be shipped separately then this may be charged extra.

RETURNS, REFUNDS AND EXCHANGES POLICY

We desire satisfied customers. In the event you are not satisfied with your purchase, please contact us so we can discuss the matter. Our policy is to offer a 5 day satisfaction return/refund or a 10 day exchange (freight excl) if you are not satisfied with anything you purchase from us

How To Return Or Exchange An Item

Your item must be in its original unused condition and its original undamaged wrapping in order to be returned. You must return the item within 7 days of your purchase. You must phone or email us and discuss the matter and then receive an acknowledgement / confirmation to return the item(s) before shipping.

1. In the first instance, please email sales@nagravox.com.au or sales@laudarra.com.au or phone us on +61 2 9144 3911 to discuss the problem and your request for a refund.

2. Once we authorise you to ship back to us, mail your returned item to: 33 Burraneer ave, St Ives, NSW 2075, Australia.

3. Include in your package a copy of our communications and our acknowledgment to return.

Refunds.

Approved refunds will be sent to you via cheque, DD / EFT or Paypal account based on the nett transaction proceeds originally received by us in AUS\$. Any bank, credit card, Paypal charges or exchange rate commissions are not refunded and are for your account. For foreign transactions we will refund in whatever currency you require but based on the nett received by us in AUS\$.

Return Exceptions

Some items can not be returned if they are opened. These include audio and sheet music, books, software, batteries and strings.

Merchandise that has been worn, used, or altered will not be accepted for return or exchange.

Freight

All freight charges in respect of returns are for your account including return freight and original shipping that you paid on the order.

WARRANTY POLICY

If you find the product you have purchased is not working correctly, in the first instance, please get hold of us by email, phone or fax. Our basic philosophy is a friendly one and we will always try to be fair and reasonable in all our warranty dealings with customers. Should you require maintenance and service advice, please do not hesitate to contact us. On certain instruments we offer an optional Care Package which encompasses appropriate service items.

All our products are warranted to be free of defects and fit for normal use as advertised. The manufacturers warranty in general will be applicable.. Different items have varying warranty periods but as a general policy, we will guarantee the products we sell for a minimum period of at least 3 months from date of purchase or in accordance with the manufacturers warranty period whichever is greater. Guitars and musical instruments are warranted for a minimum period of 12 months from purchase or as per the luthier's or maker's warranty. The warranty basis is return to our store at your cost. If we accept the warranty claim, either the item will be repaired or replaced. The cost of shipping a warranty item back to us by you is at your expense but we will cover the cost of returning a repaired or replaced warranty item back to you.

Musical instruments are warranted subject to normal use, appropriate storage, maintenance and atmospheric conditions. Certain exclusions apply for non recommended uses, poor maintenance and abnormal atmospheric / storage conditions eg extreme temperature / humidity changes. Damage incurred by misuse, accidents, normal wear and tear or natural cracking of wood or finishes due to changes in temperature and humidity are not covered under warranty. Much like a motor car, musical instruments require regular maintenance and service and these are not covered under warranty unless specifically part of our "Care Package". Aspects on a guitar for example such as checking the string heights / fret levels / neck relief and nut/bridge compensation are considered normal maintenance tasks and due to instrument settling will require attention from time to time. Some of these checks are recommended for guitars within the 1st year as they settle down and are 'played in' so that they may achieve their potential in terms of volume, projection, timbre and intonation.

Different instruments may have slightly different warranty terms and conditions and details of the warranty for a particular instrument are detailed with each purchase. Each instrument also includes Care and Service recommendations. Should you wish to obtain a copy of these prior to purchase please request them.